



# ***The Warehousing People***

*One roof for all warehouse & supply chain management solution*

# About Alpha Ace



- ✓ Alpha Ace was incorporated in August 2011.
  - ✓ The founders have inherited rich experience & knowledge as professionals working for various MNCs for over three decades.
  - ✓ Alpha Ace provides multiple services in the supply chain.
  - ✓ Alpha Ace's essential characteristic is adaptation and tailor-made service to our clients, according to the nature of the business and services required.
  - ✓ Alpha Ace appreciates our customer's vision, mission, and goals and aligns its process and procedure for professional and efficient service.
  - ✓ On the sign-in, we thoroughly study the market, enabling us to fulfil our desired goal & vision.
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# *Our Mission, Values & Vision*



## **Our Mission**

- ✓ Serve, Solve & Save

## **Our Core Values**

- ✓ Principle, Partnership Performance & Process
- ✓ Our guiding principle is to govern the business ethically while fostering long-term partnerships for mutual benefit. We prioritise performance based on processes, rather than individuals, and ensure effective design and delivery through standard operating procedures.

## **Our Vision**

- ✓ Our organisation is committed to providing unparalleled service guided by the highest standards and values. We strive to deliver innovative solutions at a minimal cost, setting a benchmark for professionalism in our industry.

# *Our Core Competency*



- ✓ Over 30 years of extensive knowledge and practical experience in supply chain management
- ✓ Specialization in process development and implementation of cost-saving methods
- ✓ Proficient in audit and review, ensuring quality and compliance with regulations
- ✓ Skilled in developing a talent pool and providing tailor-made solutions
- ✓ Wide-ranging experience as a government liaison, with expertise in statutory governance
- ✓ Capable of handling high volumes with multiple locations anywhere in South India
- ✓ Expertise in urban and upcountry distribution, including predominantly rural remote areas across India
- ✓ In-depth experience in MLM operations dealing with FMCG products
- ✓ Association with leading courier and transportation companies, ensuring efficient

# Why Alpha Ace?



- ✓ We maintain transparency and honesty in all our dealings, striving to earn the trust of our clients and partners.
- ✓ Our team comprises diverse and talented individuals who bring unique perspectives and skills.
- ✓ We prioritise sustainability and environmental responsibility in all aspects of our operations.
- ✓ We value teamwork and collaboration, believing the best results are achieved when everyone works together towards a common goal.
- ✓ We are dedicated to continuous learning and development, investing in the growth and success of our team members.
- ✓ We take pride in delivering high-quality products and services that exceed our clients' expectations.

# *Our Services*



1. Third-Party Logistics (end-to-end supply chain)
2. Distribution Management ( local & upcountry)
3. Warehouse Revamping & Designing
4. Process Building (SOP)
5. Audits Stock/Safety/Process/Infrastructure
6. SSS-Smart Storage Solutions
7. WMYW – We Manage Your Warehouse
8. Support with Exclusive WMS Software (Out sourced)
9. Updation & Maintenance of Data.

# *Our 3PL Services*



- ✓ Strategic warehousing locations for efficient distribution solutions
- ✓ Best-in-class tools, processes, and systems for quick and accurate order fulfilment and cost-efficient deliveries
- ✓ Well-laid-out warehouses staffed with trained personnel and supported by the latest inventory management practices, round-the-clock security, and specialised storage systems
- ✓ Tailor-made services to handle large volumes and additional services like stock management, replenishment, and local delivery
- ✓ Professional warehouse management and operation based on 3 'T's (safety, utility & beauty)
- ✓ Dedicated, bonded, shared, and temporary warehouse options available
- ✓ Reverse logistics services for customer service, returns processing, supplier relations, and revenue opportunities
- ✓ High-quality customer service and commitment to delivering superior service to improve customer delight and minimise liabilities.

# *Distribution Services*



- ✓ Alpha Ace caters to various industries, including healthcare, FMCG, automotive, and industrial manufacturing distribution.
  - ✓ Our distribution solutions ensure your products arrive in the right place, at the right time, and at the right price.
  - ✓ We offer innovative value-added services that improve the performance of your supply chain.
  - ✓ By analysing your logistical essentials, we can provide planning, implementation, and onsite management that generate real value for your business.
  - ✓ Our solutions ensure cost-efficient and smooth delivery of your products to your customers.
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# Revamping & Designing Services



- ✓ Alpha Ace has decades of experience in the warehouse field and can serve as a warehousing consultant.
- ✓ When redesigning existing warehouses, we focus on the 3 "T"s - safety, utility, and beauty.
- ✓ Our experience designing and operating warehouses helps companies maximise their existing facilities and investments.
- ✓ We take a collaborative approach to working with clients and provide practical guidance to manage operations better.
- ✓ We offer consultancy services or design with various models based on product and market needs for new warehouse setups.
- ✓ We provide cost-saving strategies based on occupancy, labour costs, customer proximity, and inbound/outbound shipping costs.
- ✓ For revamping existing warehouse facilities, we review and recommend changes to existing processes and layouts to eliminate redundancy and improve accuracy.
- ✓ Our ultimate goal is to achieve zero variance in inventory with robust processes and best industry practices for safety and security.

# Smart Storage Solution



- ✓ Alpha Ace offers innovative and secure storage solutions for personal and corporate articles of any volume.
- ✓ We provide short-term and long-term storage services tailored to the requirements of individuals, small and medium-sized manufacturers, and distributors.
- ✓ Our facilities are clean, and we provide quick and precise inventory management and exceptional customer service.
- ✓ We offer storage space at minimum costs, and our "no minimum" policy on storage space makes our article storage services especially ideal for start-ups and growing businesses.
- ✓ All goods and shipments under storage are correctly scanned and labelled with traceable information under our quick retrieval control system.
- ✓ For long-term storage, articles are packed in wooden crates and allotted to our warehouse's special, less active sections.

# Process Building (SOP)



- ✓ Every organisation should have a manual for its business operations.
- ✓ A robust back-end operation is the backbone of any business.
- ✓ We follow the concept of "operate by process and not by people".
- ✓ If personalities change, the procedure will be affected without that particular person.
- ✓ Operating by process ensures the operation continues without any flaw, and the whole team is aware of their critical areas of deliverables and roles and responsibilities.
- ✓ We conduct an in-depth study of your business model and nature and provide you with a detailed SOP, both printed and soft copy.
- ✓ We also train your staff and implement the SOP we designed.
- ✓ We specialise in building operational SOPs, safety SOPs, and audit SOPs.

# Audits (One time / Periodical)



- ✓ Our team of experts has years of experience in the field and can provide customised solutions to fit each client's unique needs.
- ✓ We use state-of-the-art technology and tools to conduct our audits and provide detailed reports with actionable recommendations.
- ✓ Our approach is collaborative, and we work closely with our clients to understand their goals and challenges and develop solutions together.
- ✓ We also offer training programs and workshops to help our clients improve their staff's skills and knowledge in warehousing and logistics.
- ✓ We prioritise safety and compliance in all our services, ensuring our clients meet regulatory requirements and industry standards.
- ✓ Our clients include businesses of all sizes and industries, and we have a proven track record of delivering results and improving their bottom line.

# *We Manage Your Warehouse*



- ✓ Alpha Ace relieves you from mundane operational pressures by managing the warehouse with well-trained professionals.
- ✓ We take end-to-end responsibility for governance and adapt to your business requirements to ensure peak performance at minimal cost.
- ✓ Our service can operate with your current or our trained and managed staff, resulting in cost savings and efficiency.
- ✓ We recommend a process that suits your business functions by accessing your existing infrastructure and realigning the proper technique to run operations smoothly.
- ✓ Our services include inventory management, asset management, record management, audit management, mismanagement, operational management, safety and security management, and workforce management.

# Data Updation & Management



- ✓ Managing, updating, and reviewing data can be a daunting task for any organisation.
- ✓ The primary concerns are hiring and retaining qualified personnel and ensuring timely software updates.
- ✓ Alpha Ace offers a comprehensive solution to these challenges.
- ✓ Our dedicated team of experts are well-equipped to handle software updates promptly and efficiently.
- ✓ We provide daily reports to our clients, including covert analysis and actionable insights based on the data.
- ✓ Our solution addresses three critical factors for our clients: cost, recruitment, and review.
- ✓ We guarantee confidentiality by signing a non-disclosure agreement, ensuring data and records are only accessible to authorised personnel.
- ✓ Additionally, we store data on the cloud, ensuring safe custody and easy retrieval for future assessments.
- ✓ With Alpha Ace, you can rest assured that all your data management needs will be handled in one place, leaving you free to focus on your core business activities.

# *Reach Us*



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# *Thank You*